This is what our Corporate Clients say about Cloudlake ...

> We wanted a centralised cloud repository, initially to store all our archives from around the business but with the scope to move all our backups over at a later date. We looked at Autodata's Cloudlake solution compared against AWS and Azure. We found the Cloudlake+Wasabi functionality to be on a par with the hyperscalers whilst being significantly cheaper per terabyte with no additional hidden/ unknown API, ingress and egress fees.
>
> Cloudlake provides us with exactly what we want: secure, affordable, accessible cloud storage that's easy to use and easy to understand, without any of the contractual lock-in usually associated with cloud services.

Graham Mountain
Infrastructure Manager, United Living

> When it came to implementing an offsite immutable storage repository to protect our entire M365 environment and provide ransomware protection, budget was a major consideration. Autodata's unique offering represented a significant cost saving ... they were able to offer us a fully managed Veeam M365 backup solution, with immutable storage repositories, for only a marginal increase in the cost we had been paying for our existing Veeam backup licences!
>
> This solution allows us to significantly de-risk by adding additional protection, move data between different repositories, ensure data sovereignty, scale up or down at any time, all whilst not being locked into any element of the service.

Stephen Clark
Solutions Architect, Greencore

This is what our Corporate Clients say about Cloudlake ...

GIBRALTAR FINANCIAL SERVICES COMMISSION

"We decided to look at Autodata's Cloudlake solution as it is extremely cost-effective without skimping on the high-level functionality we required. We historically used Symantec but decided to move to Veeam to backup our Hyper-V infrastructure. Due to increased O365 use across our organisation, we additionally introduced Veeam Backup for Microsoft 365 into our environment. We wanted a cloud-storage service that worked well with Veeam and provided immutability to enable us to lockdown our data and recover backups in the event of a ransomware attack.

We ran several successful test restores with Wasabi + Veeam and found the APIs between them work really well. The solution provides us with cloud storage that works at an affordable price with added cyber security protection - which is precisely what we were looking for. "

Alan Pereira
Chief Information Officer, Gibraltar Financial Services Commission

atelier ten

"Whilst reviewing both on-premise and off-site backups we identified an element of risk as we weren't protecting our M365 data. It was therefore decided to review service options available in the event of accidental or malicious deletions and external threats such as ransomware.

We decided to go ahead with the Veeam VCSP service from Autodata, due to the reduced costs and ability to avoid contract lock-in. We also decided to take advantage of their Cloudlake Storage service powered by Wasabi, which we use as a target for backing up our M365 data. We were able to deploy and control Veeam locally whilst ensuring our data is offsite and protected against ransomware using Wasabi's immutable repositories. "

Martin Dilley
Chief Information Officer, Atelier Ten

Here's why our Education Customers love Cloudlake ...

> " Cost was one of the main reasons we chose Autodata Cloudlake over other supplier offerings or alternatively expanding our existing tape infrastructure. At the price point Autodata offers with their Cloudlake service, the question is why wouldn't you? Especially considering it beats Microsoft's Azure Blob education pricing. Wasabi storage provides the functionality we want whilst enabling us to implement 3-2-1-1-0 backup and immutability to strengthen our security posture. It works seamlessly with Veeam and now it's up and running we very rarely have to look at it apart from to check our storage usage. Does what it says on the tin at a price point that can't be beaten! "

Gareth Evans
Head of IT Services, Royal Alexandra & Albert School

> " We needed a secure, cost-effective solution to enable us to offsite our cloud backups. Autodata's Cloudlake functionality is comparable to other leading enterprise backup solutions however its pricing and billing options really set it apart. We were able to choose between annual upfront or monthly itemised billing at no extra cost and Cloudlake's disaggregated-cloud model allows us to take only those parts of the solution that we require i.e. Veeam licensing plus Wasabi storage. On account of its combined functionality, flexibility and affordability, I'd definitely recommend Cloudlake. "

Alan Knowles
IT Systems Manager, Blackburn College

> " We spoke to Autodata about their Cloudlake service as we required offsite cloud storage for our backup data. Cloudlake is powered by Wasabi, which is one of the inbuilt options with our backup software, Altaro, so it seemed an obvious choice. The combined solution works seamlessly together, achieving the same functionality we could with AWS/Azure storage solutions but at a fraction of the price. In my opinion, Cloudlake is also easier to understand and considerably more flexible than comparable services. "

Jordan Tolley
Systems Manager, Cleaswell Hill School