

## This is what our Corporate Clients say about Cloudlake ...



“ We decided to look at Autodata’s Cloudlake solution as it is extremely cost-effective without skimping on the high-level functionality we required. We historically used Symantec but decided to move to Veeam to backup our Hyper-V infrastructure. Due to increased O365 use across our organisation, we additionally introduced Veeam Backup for Microsoft 365 into our environment. We wanted a cloud-storage service that worked well with Veeam and provided immutability to enable us to lockdown our data and recover backups in the event of a ransomware attack.

We ran several successful test restores with Wasabi + Veeam and found the APIs between them work really well. The solution provides us with cloud storage that works at an affordable price with added cyber security protection - which is precisely what we were looking for. ”

**Alan Pereira**  
Chief Information Officer, Gibraltar Financial Services Commission



“ We wanted a centralised cloud repository, initially to store all our archives from around the business but with the scope to move all our backups over at a later date. We looked at Autodata’s Cloudlake solution compared against AWS and Azure. We found the Cloudlake+Wasabi functionality to be on a par with the hyperscalers whilst being significantly cheaper per terabyte with no additional hidden/unknown API, ingress and egress fees.

Cloudlake provides us with exactly what we want: secure, affordable, accessible cloud storage that’s easy to use and easy to understand with none of the contractual lock-in usually associated with cloud services. ”

**Graham Mountain**  
Infrastructure Manager, United Living

## Here's why our Education Customers love Cloudlake ...

ROYAL  
ALEXANDRA  
& ALBERT  
SCHOOL



“ Cost was one of the main reasons we chose Autodata Cloudlake over other supplier offerings or alternatively expanding our existing tape infrastructure. At the price point Autodata offers with their Cloudlake service, the question is why wouldn't you? Especially considering it beats Microsoft's Azure Blob education pricing. Wasabi storage provides the functionality we want whilst enabling us to implement 3-2-1-1-0 backup and immutability to strengthen our security posture. It works seamlessly with Veeam and now it's up and running we very rarely have to look at it apart from to check our storage usage. Does what it says on the tin at a price point that can't be beaten! ”

**Gareth Evans**  
Head of IT Services, Royal Alexandra & Albert School

“ We needed a secure, cost-effective solution to enable us to offsite our cloud backups. Autodata's Cloudlake functionality is comparable to other leading enterprise backup solutions however its pricing and billing options really set it apart. We were able to choose between annual upfront or monthly itemised billing at no extra cost and Cloudlake's disaggregated-cloud model allows us to take only those parts of the solution that we require i.e. Veeam licensing plus Wasabi storage. On account of its combined functionality, flexibility and affordability, I'd definitely recommend Cloudlake. ”

**Alan Knowles**  
IT Systems Manager, Blackburn College

“ We spoke to Autodata about their Cloudlake service as we required offsite cloud storage for our backup data. Cloudlake is powered by Wasabi, which is one of the inbuilt options with our backup software, Altaro, so it seemed an obvious choice. The combined solution works seamlessly together, achieving the same functionality we could with AWS/Azure storage solutions but at a fraction of the price. In my opinion, Cloudlake is also easier to understand and considerably more flexible than comparable services. ”

**Jordan Tolley**  
Systems Manager, Cleaswell Hill School